## Dhanashri B.Deshmukh

Mobile No. (+91-9762076894)

dollydeshmukh43@gmail.com

### **Career Objective**

To secure a challenging position in a reputable Organization to expand my learnings, Knowledge and skills. Looking for opportunities to incorporate my skills and training to help the company grow.

### **Key Skills**

- Ability to work in Competitive Field
- Confidence, Customer Relation, Leadership Qualities
- Quick study, with an ability to easily grasp and put into application new idea, concepts, methods and technologies. Dedicated, innovation and self-motivation team player/builder.
- Exceptional leadership, organizational, oral/written communication, interpersonal analytical and problem resolution skills. Thrive in both independent and collaborative work environment.
- Complaint Resolution
- Building Customer Loyalty

## **Professional Experience**

Mercedes- Benz Financial Services India Private

#### **Limited**

- > Sr. Executive- Customer Service 5<sup>th</sup> August 2020
  - -Present

## **Roles & Responsibilities**

- Handles incoming calls or inquiries from prospective customers or clients.
- Assists customers effectively by solving customer disputes.
- Greet customers warmly and ascertain problem or reason for calling.
- Provides customer additional information or explains services.
- Discusses products offered and ensures customer satisfaction.
- Update customers details in CRM Tool.
- Proteus Ventures LLP.

Community Manager 9th Sept 2019 - 30 May 2020

### **Roles & Responsibilities**

Handling walk-in clients.

- Assisting existing clients at the work- station with required office supplies, support staff& refreshments.
- Assisting client with the quotations & facilities/services.
- Maintaining follow-up with the existing client & new prospects.
- Creating customer's Account and to update their Profile.
- Handling mails, calls and chats related to client query & concerns.

# FedEx TSCS Pvt. Ltd. Customer Care Executive - Associate 1st July 2016 - 28 February 2019

### **Roles & Responsibilities**

- Handling customer query on call in regards to tracking and pickup.
- Creating customer's Account and to update their Profile.
- Handling queries on E-Mail and Chats in regards to import and export shipments.
- Handling escalation mails and calls and chats.
- Handling B2B customer.

### **Computer Skills**

- Ms-office, Ms-Word, Ms-Execel, Ms-Power Point.
- Windows all platforms.
- MS-CIT.

### **Academic Qualification**

• 2014 – Diploma in Computer Engineering.

# Languages

• English, Hindi and Marathi (Fluent in both written & spoken skills)

# **Personal Information**

Date of Birth : 21<sup>th</sup> May 1994

Sex : Female

Marital status : Married

Nationality : India

Date: Dhanashri D.