	Phase 4 - Tracking and Feedback			
Client Name	Responsible	Date	Status	Feedback
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Strategi Automative Solution	Akshay	7/8/24	Нарру	savita is doing good job, every week getting 2-3 good leads just waiting for some conversions, many are the people are interested but they want to invest currently. Intrested companies we can target irrespective of the size of the companies.
Tristar Engineering & Chemical	Akshay	4/8/24	Negative	1. We need to see some more call recordings to understand what we are presenting. 2. initially we got leads for water tanks and grishma understood our actuall offerings recently 2 weeks back. 3. we dont need more calls, but primary reaserch should be done on the companies which we are going to call. team should understand what company is capable(major turnover) who need this service.
Bee Dee Cycle Industries	Mehul	28/7/24	Negative	I want more cold calling and less cold emailing
DataSensor	Mehul	29/7/24	Negative	We appreciate your ongoing efforts. but we aim to prioritize end users in our promotional efforts for 3D scanners (Gocators). While our main focus is on end users, integrators remain a secondary target. As discussed with Ritesh during our Friday meeting, we request that you thoroughly look into the LMI Technologies website for your understanding on Gocators. Additionally, could you please provide us with the recordings of the cold calls for our review?
SAS Powertech Pvt Ltd	Akshay	5/8/24	Ok	Yes, he will confirmed by the end of week
Shri Sidhi Vinayak Industries	Govinda	7/8/24		Not Connected
TAS INDIA Pvt. Ltd.	Govinda	30/7/24	Ok	Every month we are not able to give you feedback I will check last feedback when i have given.
Percivon Technologies Pvt Ltd	Mehul	29/7/24	Negative	The team lacks a senior supervisor to coordinate and tackle the day-to-day issues. The efforts put are not adequate to achieved the required results
Steelmax Valves & Automation Pvt. Ltd.	Govinda	7/8/24		Busy
Indo Solar Systems	Mehul	7/8/24	Negative	On mail - I am not really satisfied with the interaction between your company and my company. I don't think you people have understood the product well and without that I don't think you can do marketing for us. This is going nowhere actually. negative for now, On call - call me tomorrow 12PM.
Unipro Piping Systems	Akshay	5/8/24	Planning to Leave	already took he will update by this weekend
Gugan Engineering	Govinda	7/8/24	Ok	Srisailam sir will coming to office
ABPS solutions	Akshay	7/8/24	Negative	Yes, its negative
Patel Plasto Technique	Govinda	7/8/24		Sir will Give feedback tomorrow. Sent feedback form on mail
Moraya Packaging	Akshay	7/8/24	Ok	— I have already discussed with the team in the virtual call that I need a closing for this month. For now. Only only leads are coming. Not the solid. RFQ has been generated visits are not happening. The enquiries are half in nature. The dimensions are not mentioned in the enquiries. If you need any support from my side, I am available for another training session where I can explain what details we need to take from the customers.
Latch grab	Akshay	7/8/24	Нарру	Yes, akshay will send the KPI, recent enquiries take PO, enquiries are relevant, Advance is pending from PO customer, and we need advance with PO.
Anil Engineering Pvt. Ltd.	Govinda	7/8/24		Not connected on call so dropped a whatsapp msg on Whatsapp
Precimac Solutions	Govinda	7/8/24	Ok	Inquiries need to be increased. we had a good meeting with Praj. set up a meeting with Thermax. (The SAMTULAS POWERTECH CO. lead is not within our scope. some leads we have given they dont have current requirements.
ENGEOTECH AQUA ENGINEERS (P) LIMITED	Akshay	7/8/24	Ok	one more month atleast I need to give the feedback properly, communication is not properly excuted, domain forwarding is not done. engeotech.co.in to .in, I have selected one theme, no website updates after deciding the theme, pls schedule meeting on friday 12o clock.
TechnoSmart Automation Pvt Ltd.	Mehul	7/8/24	Нарру	Client Visited the office.
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